

INTERVIEWING/HIRING

DVD TRAINING COURSE!

ACTIONS Speak! Behavior-based Interviewing

Produced by MEDIA LEARNING INTERNATIONAL, ~ released by MEDIA PARTNERS

For Your Business Issues On:

Hiring, Personnel Staffing, Recruiting, Retention,
Selection Interviewing, Turnover

How -To-Training Points:

- How to use job information to compose effective and defensible interview questions.
- How to gain behavioral predictors that can forecast job performance
- How to use non-verbal indicators (feelings) to suggest follow-up probes.
- How and when to ask for reverse information
- How to respect and manage silence
- How to avoid the "like-me" syndrome
- How to get specifics on personal qualities like character, honesty & integrity

Author, **Dr Paul Green** and Producer/Director, **Art Bauer**, have re-learned to produce a fresh and entertaining approach to behavior-based interviewing.

*"In the science of behavior-based interviewing, a lot has happened in the last thirty years. We made, **ACTIONS Speak!** to bring those new insights to the employers who need them." ~ Dr. Paul Green*

Based on the time-tested truth, **"Past actions predict future performance,"** this new high-end production combines the elements of memorable storytelling, practical content and realistic acting to weave together a highly effective training course **for a new generation of interviewers.**

Creative Approach:

The story takes place in a broadcast television studio during rehearsals for a weekly business news program. The host of the program has invited a special guest to help her review a new business book on employee interviewing techniques. As they begin to critique real world examples of interviews, the invited guest is less than helpful and decides to share his own strong opinions on the subject.

Length: 24 Minutes

Facilitator Package Includes:

- 24 minute program on DVD
- Training Leader's Guide, quizzes and PowerPoint set (on DVD)
- Reproducible Participant Guide
- 50 pocket cards

Also Available:

- **How-To-Book: Actions Speak! The Newest Ideas in Behavior-Based Interviewing** (starting at \$14.95 each)

Formats Available:

- DVD, streaming, eLearning
- Multiple languages available

PRICING INFORMATION:

One Week Rental: \$350

License/Purchase: \$695 DVD

Ask us about streaming and eLearning!



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Behavior Description Interviewing Participant Package

Shasha Hu



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Discover tales of courage and bravery in is empowering ebook, **Behavior Description Interviewing Participant Package** . In a downloadable PDF format (PDF Size: *), this collection inspires and motivates. Download now to witness the indomitable spirit of those who dared to be brave.

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