

8 Sales Closing Phrases

- 1 Unless you have any further questions, I think we can get started.
- 2 Let's discuss the costs involved with your chosen product.
- 3 OK, let's finalize how we will onboard your team.
- 4 This call is scheduled to end in [X] minutes. Please, take as long as you like, but if you're ready, perhaps we should move along to the agreement.
- 5 If you can commit to signing the contract today, I can also give you [incentive].
- 6 It seems like this solution would work for you, but I understand you need a bit more time. Let's schedule a meeting for next week when you've had more time to think about it.
- 7 It's fine that you can't commit today. Unfortunately, this particular offer is only available for [period of time], so I would need a signed contract by [date] to maintain this price.
- 8 Let's recap how our product will fix [prospect pain point].

50 Ways To Close A Sale Format Audio

Katrin Zwirglmaier



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